OWNER'S REPRESENTATION AND DEVELOPMENT SERVICES FOR HOTELS

Our Services

From raw land to Opening Day and beyond.

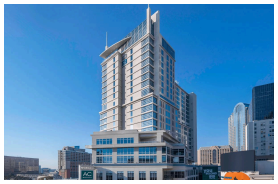
40+	$1.5B+	29	22
HOTELS	DELIVERED	YEARS IN CONSTRUCTION	YEARS IN HOSPITALITY

WHY FOUTZ BROTHERS

More than a typical owner's rep.

A typical owner's rep watches the job. We have run it. Foutz Brothers oversees the entire project, including the construction details, so your hotel meets your expectations and the brand standards.

We have built hotels as the contractor and sat in the owner's chair, so we know what to ask, when to ask it, and where budgets tend to leak.



AC Hotel and Residence Inn Charlotte City Center. Led by Chris before Foutz Brothers.



SpringHill Suites Lakeland. Led by Chris before Foutz Brothers.

01 Owner's Representation

More than a typical owner's rep.

- Contractor selection, bid packages, negotiation, and award
- Contract document development
- Budget management and change control
- Pay application and change order review
- CPM schedule development and monitoring
- Site visits to verify compliance, QA/QC, and safety monitoring
- Franchise inspections, punch list, and closeout

02 Development Services

From raw land to Opening Day and beyond.

- Site selection, land contract support, and due diligence
- Feasibility studies that test the market
- Brand selection and franchise coordination
- Architect, interior designer, and engineer selection
- Development budget and pro forma
- Drawing reviews for cost, operations, and brand standards
- Entitlements, permits, and plan review comments

03 Program Management

One standard across every property.

- Program management plan and responsibility matrix
- Shared CPM schedules, budgets, and change tracking
- Monthly owner reports, cost to complete, and look ahead
- Draw, pay app, brand, and lender reporting
- Franchisor and management company liaison
- Pre-opening milestones and handoff to operations

04 Procurement and Facilities Assessment

The right equipment, bought right, and a clear view of the finished product.

- Purchasing coordination, including FF&E
- Low voltage, network, security, TV, and access control
- AV and test and balance
- Food and beverage equipment, laundry, and signage
- Facilities assessments with a capital plan

RESULTS

About $1.9M saved

Auger cast piles eliminated in design at Perry and at Courtyard/Residence Inn Jekyll Island, GA.

About $260K lost

Electrical gear sized at twice what the hotel needed. Why we push for a second opinion.

22 stories, 300 rooms

AC Hotel and Residence Inn Charlotte City Center, about $100M.

The 2019 Charlotte CRE Heavy Hitters Award Winner.

About to bid a hotel? Request a Plan Review. The drawings are the cheapest place to find savings. info@foutzbrothers.com

Hotel count and dollar value reflect projects led by the Foutz Brothers team, including work before founding Foutz Brothers. Values are total project costs. Years reflect the career of Chris Foutz.

FOUTZ BROTHERS

From raw land to Opening Day and beyond.

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